

Message Text

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PAGE 01 COPENH 01849 180647Z
ACTION EB-08

INFO OCT-01 EUR-12 IO-13 ISO-00 AGRE-00 CEA-01 CIAE-00
COME-00 DODE-00 FRB-03 H-01 INR-10 INT-05 L-03
LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05 SS-15
STR-07 ITC-01 TRSE-00 USIA-06 SP-02 SOE-02 OMB-01
DOE-11 /117 W
-----038545 190344Z /61

R 171630Z MAR 78
FM AMEMBASSY COPENHAGEN
TO SECSTATE WASHDC 6171
INFO EC COLLECTIVE
AMEMBASSY OSLO
AMEMBASSY STOCKHOLM
USMISSION GENEVA

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USOECD

USMTN

E.O.: 11652: N/A
TAGS: ETRD, DA
SUBJ: TESTIMONY FOR HEARING ON BUY AMERICA BILL

REF : STATE 61254

1. DANISH GOVERNMENT PROCUREMENT IS HEAVILY DECENTRALIZED AND FIGURES ON TOTAL PROCUREMENT DISTRIBUTED BY COUNTRIES OF ORIGIN ARE NOT AVAILABLE. EMBASSY CONTACT WITH GOVERNMENT SOURCES, DEFENSE PROCUREMENT AND GOVERNMENT CONTROLLED ENTITIES (RAILROADS AND POSTAL/TELEGRAPH) PRODUCED SOME EXAMPLES OF (IN DANISH TERMS) SIGNIFICANT PROCUREMENT IN THE U.S. THE HOSPITAL AND POWER PLANT SECTOR (CONTROLLED BY LOCAL GOVERNMENTS) AND TELEPHONE COMPANIES (OPERATING UNDER GOVERNMENT CONCESSION) ARE LIMITED OFFICIAL USE

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EXCLUDED FROM THE SURVEY.

- DANISH STATE RAILROADS: ARE TAKING DELIVERY OF 15 LOCOMOTIVES IN 1977 AND 1978 BUILT IN SWEDEN UNDER U.S. LICENSE AND OUTFITTED WITH U.S. ORIGIN EQUIPMENT VALUED AT AROUND DOLLARS 7 MILLION. ANNUAL PURCHASES OF SPARE PARTS AND OTHER EQUIPMENT FROM THE U.S. VALUED AT DOLLARS 1.4 MILLION.

- POSTAL AND TELEGRAPH: POSTAL: ANNUAL PURCHASES OF POSTAL EQUIPMENT FROM THE U.S. VALUED AT DOLLARS 0.1 MILLION.

- DEFENSE: ANNUAL PURCHASES OF U.S. ORIGIN EQUIPMENT VALUED AT AROUND DOLLARS 30 MILLION.

F-16 PROGRAM: LETTER OF ACCEPTANCE SIGNED 1977 OBLIGATING PURCHASES VALUED AT DOLLARS 366 MILLION, PARTLY COMPENSATED FOR BY U.S./DANISH OFFSET AGREEMENT. ARMORED VEHICLE: DOLLARS 6 MILLION OBLIGATED.

- CENTRAL GOVERNMENT AND INSTITUTIONS: PURCHASE OF COMPUTERS FOR ADMINISTRATIVE PURPOSES IN FY 1976/1977 WERE VALUED AT U.S. DOLLARS 1 MILLION. CENTRAL DATA PROCESSING CENTER HAS AMDAHL COMPUTER ON LEASE VALUED AT DOLLARS 2.7 MILLION. ANNUAL LEASING FEE IS U.S. DOLLARS 750,000. COPENHAGEN UNIVERSITY EDP CENTER WILL TAKE DELIVERY IN 1978 OF ONE UNIVAC COMPUTER VALUED AT DOLLARS 2 MILLION.

EMBASSY COMMENT: U.S. EXPORTS TO DENMARK TOTALED DOLLARS 760 MILLION IN 1977. GOVERNMENT PROCUREMENT ACCOUNTS FOR ONLY A MINOR PART OF THIS VALUE, PROBABLY LESS THAN 10 PERCENT. DANES REACTED VERY NEGATIVELY TOWARDS POSSIBLE ADDITIONAL RESTRICTIONS IN THE "BUY AMERICA" POLICY. BECAUSE OF THE DEPENDENCE ON FOREIGN TRADE, DENMARK IS COMMITTED TO LIBERAL TRADE POLICIES LIMITED OFFICIAL USE

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WHICH EXCLUDE "BUY NATIONAL" POLICIES OTHER THAN ON A PURELY COMPETITIVE BASIS.
DEAN

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NNN

Message Attributes

Automatic Decaptioning: X
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Concepts: BUY AMERICAN, LEGISLATIVE BILLS
Control Number: n/a
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Draft Date: 17 mar 1978
Decaption Date: 01 jan 1960
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Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
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Disposition Date: 20 Mar 2014
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Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Litigation History:
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